

# Tegal Manufacture Indonesia Cooperation

### **Company Profile**



The Indonesian Tegal Manufacture Cooperation (TMI) is a business entity in the form of a cooperative consisting of small and medium industries (IKM) metal in Tegal Regency in various fields, including Automotive Components, Heavy Equipment Components, Electrical Components, Marine Components, Household Appliances and so on.

TMI Cooperation was established in 2018 which departed from the Tegal Manufacture Parts Joint Business Group (KUB) in 2016.

### **Company Profile**



### **Member Companies TMI Cooperation**

No	Companies	Owner
1	PT FNF Metalindo Utama	Faizal Amri Elfas
2	PT Gaya Teknik Logam	Sahudin
3	PT Bimuda Karya Teknik	Tri Sukamto
4	PT Sadiyah Cahaya Logam	Khalimatussa'diyah
5	PT Tiga Bersaudara Manufaktur	Achmad Muzaki
6	PT Prima Karya	Ivan Kurniawan
7	PT Karya Paduyasa	Heri Nurhidayat
8	PT Mitra Karya Tegal	Akhmad Tohari
9	PT Logam Jaya Sejahtera Tegal	Ahmad Ulinuha
10	PT LIK Takaru Tegal	Muhammad Saifurrohman
11	PT Target Elika Manufaktur	Faris Silambang Fajar
12	PT Trimitra Marganda Unggul	Jans Winner Purba

No	Companies	Owner
13	UD Mirafix	Muhandis Elfarobi
14	UD Berkah	Badruzzaman
15	UD Mahestra Adhimetal	Syahrul Ade Suwahyo
16	UD Andy Sparepart Supply	Andy Gunaidy
17	UD Maju Perkasa Jaya	Miftakhul Anwar
18	UD Faro Jaya Teknik	Irwan Maulana
19	UD Bahari Teknik Logam	Amirudin Samsuri
20	UD Maju Bayu Reksa	Edi Prayitno
21	CV Permata Bahari Teknik	Muhamad Jahidin
22	UD Sartika Corp	Akhmad Azmi
23	(individual)	Sentot Riyanto
24	(individual)	Boy Haryanto

### Vision, Mission and Values of TMI Cooperation



Vision	To become a supporter of national and global metal industry supply chain by 2026	
Mission	To become a cooperation that provides benefits to the industrial ecosystem	
	We have 'SIKAP':	
	<ol> <li>Service Excellence: An organization that has the soul and body to always strive to provide the best service to customers and all stakeholders.</li> </ol>	
Values	<ol> <li>Inovatif: Building a culture of innovation for all Cooperative members, Management and employees</li> </ol>	
values	3. Kompeten: Building relevant competencies (skills) to provide the best service to customers	
	4. Adaptif: Organizations that have the ability to adapt well to technological changes and market needs in order to have high competitiveness in the metal industry.	
	5. Profesional: Have high integrity and commitment in running the cooperative organization to achieve the best performance.	

### Tegal Manufaktur Indonesia (TMI)'s Journeys

#### **TMI Cooperation**

To become a supporter of national and global metal industry supply chain by 2026



#### Misi:

To become a cooperation that provides benefits to the industrial ecosystem



Head of : Tri Sukamto Secretary : A. Ulinuha Chamberlain: Muhandis

Elfarobi

Manager : Agus Pramono



#### Member **24 UKM** Metal Manufacture

Jalan Raya Dampyak KM 4,

2017, March

Astra Dharma Bhakti

coaching for Tegal

**iii** 

Manufacturing SMEs.

Tegal Manufacturing SMEs

Foundation, Astra Honda

Sector Program, Intensive

Motor Agreed on the Leading

### **2019**, August

TMI Cooperation established a Material Center, with Business Lines:

- Raw Material (Metal)
- Logistics
- Consumables
- Machinery



### 2021, February

TMI Cooperation collaborates with PT Kannindo Semesta Aditama to open a Dies Maker Manufacturing business.

- 2023,
- TMI Cooperative collaborates with PT Super Steel Karawang, CV. Midamesa, CV Guna Abadi Sentosa to obtain affordable raw material supplies
- Collaborating with YDBA and Yavasan Pendidikan ASTRA (YPA) to supply school furniture in South Amarasi, Kupang & P. Rote, NTT
- Collaborating with PT. Triangle Motorindo & PT. Dharma Polimetal for the manufacture of Three-Wheeled Cargo Tanks

### 2022, March

TMI Cooperative establishes Trading **Business Unit:** 

- 1. Ending cooperation with PT. KSA and managing its own milling machine services
- 2. Cooperating with YDBA and ASTRA Education Foundation (YPA) to supply school furniture in Rote Island, NTT

### 2018, August

The Tegal Manufacturing SME Community agreed to form a cooperative called the Tegal Manufacturing Indonesia Cooperative (TMI).

### 2020, February

TMI Cooperative collaborates with PT Duta Steel Indonesia for Material Procurement Business (Metal).



### Komplek LIK Takaru

Kramat, Kab Tegal

### BUSINESS LINE



### MATERIAL CENTER (Raw Material)

1. Automotive Component Materials, Heavy Equipment & Shipping

2. After Market Materials

### **CONSUMABLE**

Sales of goods/equipment needed by SMEs, such as Polyboxes, Pallets, Gloves, Grinding Stones, ETC.

### TMI COOPERATION

### TRADING

Sales of SME Products (Online and Offline)

### **Machinery Services**

Milling Machine, 3 Wheel Vehicle Rental

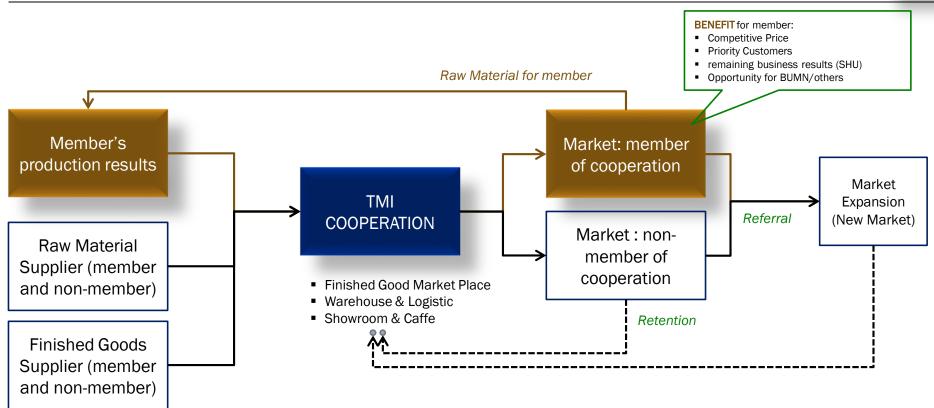
### LOGISTIC

(Tegal Logistic Center) Shipping of Finished

Products and Picking of Materials from Vendors

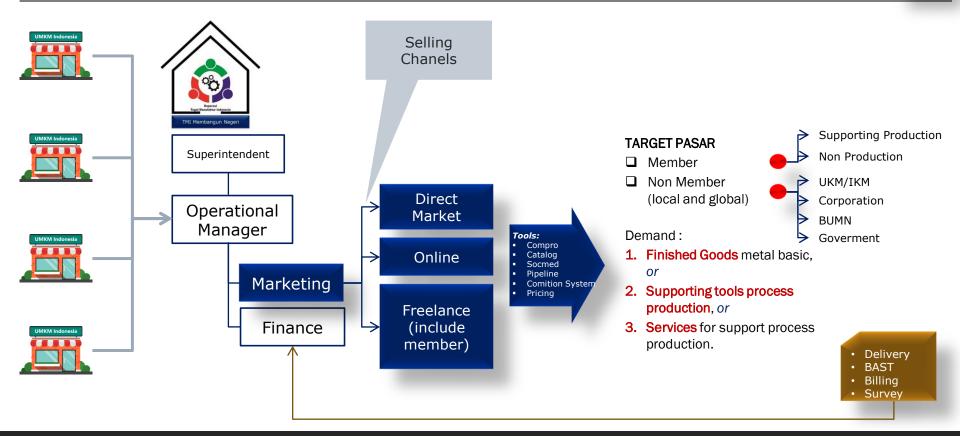
### TMI Cooperation Ecosystem 2022-2026





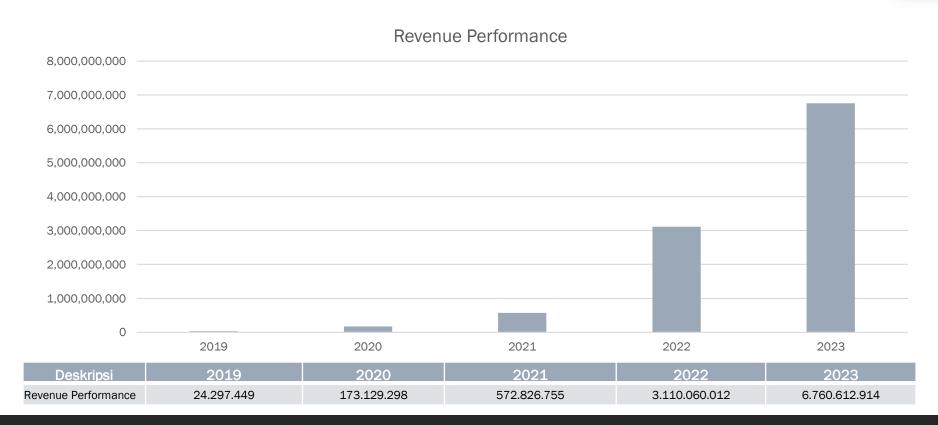
### **Cooperation Business Process**





### REVENUE PERFORMANCE





### **BUSINESS PLAN TMI COOPERATION 2024**







#### **FILL CABINET**

Production Capacity: 50-100 unit/month



#### TABLE AND CHAIR SET

Production Capacity: 1.000 unit/month



#### **GARBAGE CART**

Production Capacity: 50-500 unit/month



#### MESIN PULPER KOPI

Production Capacity: 50-100 unit/month



#### **FOLDING CHAIR**

Production Capacity: 500 - 2.000 unit/month

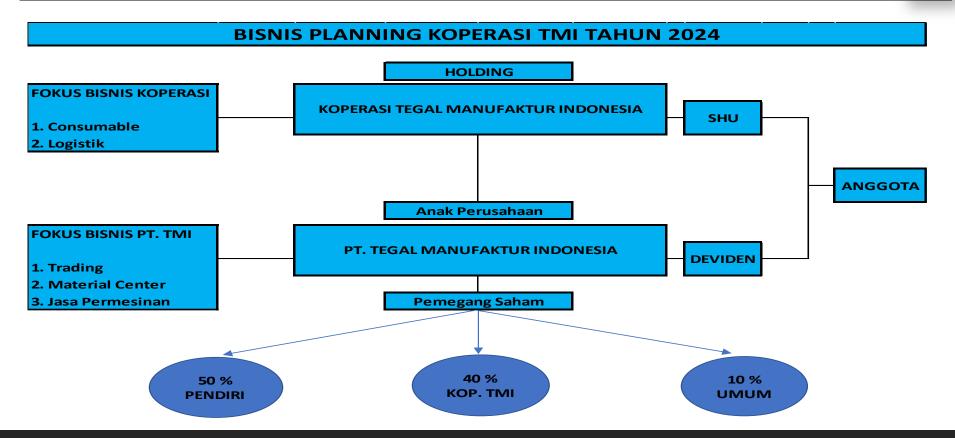


#### **AUDITORIUM CHAIR**

Production Capacity: 500 - 2.000 unit/month

### **BUSINESS PLAN TMI COOPERATION 2024**







## The Keys: INNOVATIVE, COLLABORATIVE, SOLID !!!

Catch Up: +62 821-3217-0172

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JI. Raya Dampyak KM04, Komplek LIK Takaru (Material Center)

Kramat, Kab. Tegal